



JOSEPH KRAR & ASSOCIATES, INC.

*Your Surplus Lines Wholesaler of Choice*

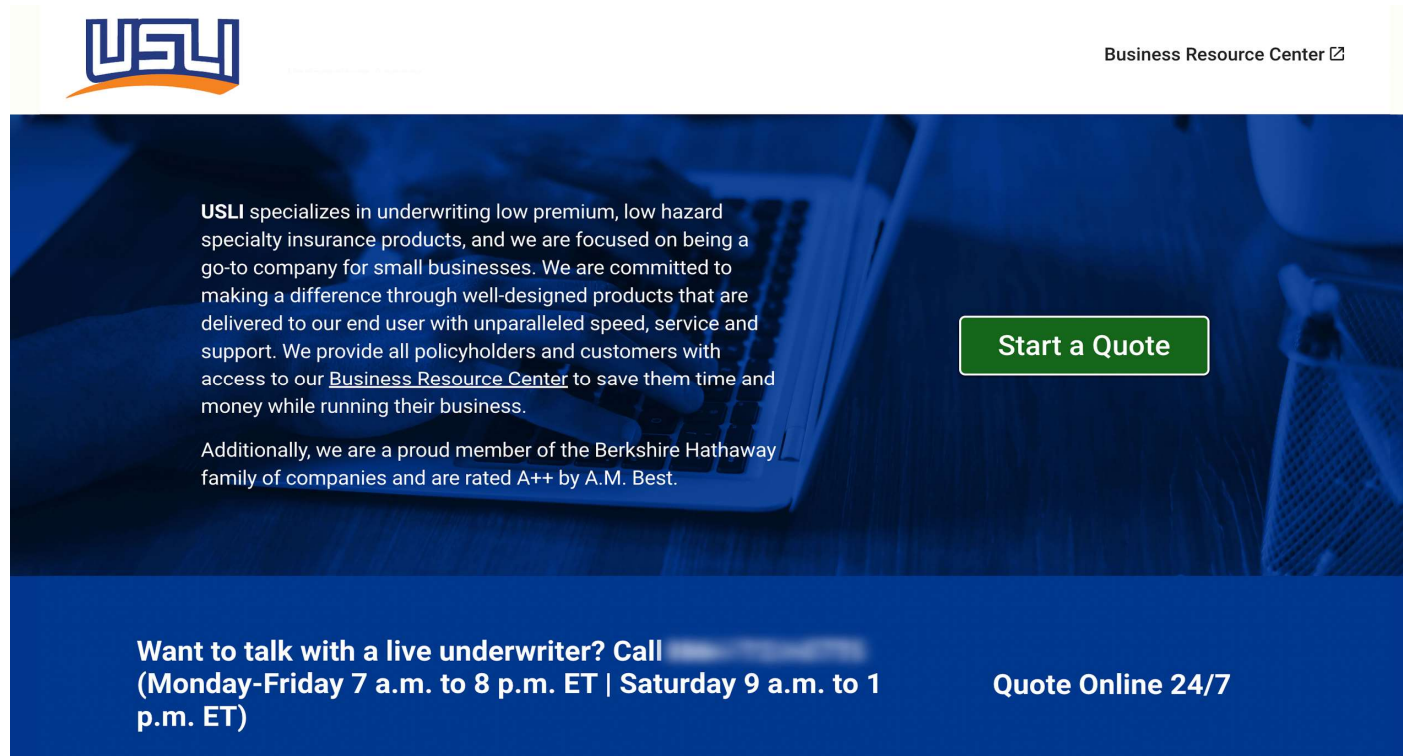
# RETAIL WEB QUOTING

HOW TO GET THE MOST OUT OF THE EXPERIENCE


# Accessing the New USLI Portal

You can access the USLI Online Rater within Hull & Company's website. Click the USLI logo to be redirected to the new landing page.

Click the “Start a Quote” button to begin

The image is a screenshot of the USLI Online Rater landing page. At the top left is the USLI logo, which consists of the letters 'USLI' in a stylized blue font with an orange swoosh underneath. To the right of the logo is a link labeled 'Business Resource Center' with an external link icon. The main body of the page has a dark blue background with a faint image of a person's hands typing on a laptop keyboard. On the left side of this section, there is a paragraph of text: 'USLI specializes in underwriting low premium, low hazard specialty insurance products, and we are focused on being a go-to company for small businesses. We are committed to making a difference through well-designed products that are delivered to our end user with unparalleled speed, service and support. We provide all policyholders and customers with access to our [Business Resource Center](#) to save them time and money while running their business.' Below this paragraph is another line of text: 'Additionally, we are a proud member of the Berkshire Hathaway family of companies and are rated A++ by A.M. Best.' On the right side of this section is a green button with the text 'Start a Quote'. At the bottom of the page, there is a dark blue banner. On the left side of the banner, it says 'Want to talk with a live underwriter? Call [redacted] (Monday-Friday 7 a.m. to 8 p.m. ET | Saturday 9 a.m. to 1 p.m. ET)'. On the right side of the banner, it says 'Quote Online 24/7'.

## Enter Email



< Cancel

Enter email to sign in or create an account

Continue

## Verify Email


### ► Returning Users

- Verify the email previously used to sign into the old quoting portal and follow the prompts

### ► New User

- Verify the email, create a password and create your profile

***Completing this one-time verification process ensures your experience will be secure!***



< Cancel

test@usli.com

Send verification code

New Password

Confirm New Password

First Name

Last Name

Agency Name

Create Account

# New Enhancements

**A-C** Ability to filter so you can find what you're looking for quickly and easily

**D** Product descriptions shown to make selecting the right product simple

**E** Search feature to show all relevant available products

**F** Click the Compare box to determine which product is best for you

*Choosing the right product is easier than ever!*

The screenshot displays the USLI website interface with several enhancements highlighted by yellow callouts:

- A** **Product Type** filter: A dropdown menu on the left showing options like Professional / Management Liability, Non Profit, Special Events, Preferred Package, Inland Marine, Habitational, and Home Business.
- B** **Coverages** filter: A dropdown menu on the left showing options like Liability, Property, Liquor, Errors and Omissions, Directors and Officers, and Employment Practices Liability.
- C** **Please Choose Your Types of Insurance**: A section with radio buttons for Commercial and Personal insurance types, and Primary, Excess, and Umbrella policy types.
- D** **Please Select From The Following Products**: A section displaying four product cards with icons and descriptions:
  - 1-4 Family Dwelling (Commercial)**: Owned dwellings rented to others on an annual or seasonal basis, up to 4 units per location, General Liability & Property coverage available.
  - 1-4 Family Dwelling (Personal)**: Owned dwellings rented to others on an annual basis, up to 4 units per location, Personal Liability & Property coverage. If liability only is needed, please quote under.
  - Allied Health**: Professionals providing non-diagnostic services for the mind and body, can consider risks with up to 50 employees, E&O, General Liability & Property coverage available.
  - Apartments**: Owned apartments buildings with 5 to 100 units, can consider pools, sports courts, and playgrounds, General Liability & Property coverage available.
- E** **Search**: A search bar at the top with the placeholder text "Search a quote # or form/endorsement" and a magnifying glass icon.
- F** **Compare**: A checkbox labeled "Compare" next to each product card.

# Start a Quote

- ▶ Select Start Quote on the product that best suits your needs, and complete the key rating and eligibility questions

**A Let Us Help**  
Did you get stuck? Have questions? Let us help you! Click “Let Us Help” to call or live chat with an underwriter from 7 a.m. to 8 p.m. ET

The screenshot shows the 'Start a Quote' page on the USLI website. The top navigation bar includes the USLI logo, a search bar, and a 'Need Help? TEST 123-4567' link. The main navigation bar has 'Home', 'Forms Library', and 'Start a Quote' tabs. The 'Start a Quote' section is titled 'Classification' and contains several input fields: 'Quote Information', 'Applicant Name', 'State', and 'Select the Lines of Business to Quote'. The 'Select the Lines of Business to Quote' section has two checkboxes: 'Commercial Property' (unchecked) and 'Commercial General Liability' (checked). Below this is a question: 'Have there been any losses/claims in the past three years?'. At the bottom, there are two buttons: 'Cancel' and 'Recalculate'. On the right side, there is a 'BRC' (Business Risk Consulting) sidebar with a 'LEARN MORE' button. A yellow circle with the letter 'A' is placed over the 'Let Us Help' button in the bottom right corner.

Need Help? TEST 123-4567

USLI

Search a quote # or form/endorsement Search

Office Location HOME OFFICE

Katie Taraborrelli

Home Forms Library Start a Quote

Classification

Quote Information

Applicant Name

State

Select the Lines of Business to Quote

☐ Commercial Property

☒ Commercial General Liability

Have there been any losses/claims in the past three years?

Premium: pending

Application Number: pending

Cancel Recalculate

Let Us Help

BRC

Free and discounted services and resources to assist you in operating, growing and protecting your business.

LEARN MORE

# You Have a Quote!

**A** Once you answer the key rating and eligibility questions, the premium will be displayed

Some enhancements include:

- B** Open Quote Letter Button: includes pre-filled application
- C** Finish Eligibility: Option to answer all prior to bind questions
- D** Share Quote: Ability to email multiple parties at once
- E** Chat or Call: Contact an underwriter for assistance

*To bind coverage,  
please send a request  
to your wholesaler!*

The screenshot shows the 'Summary for Quote Number: MCP023F7808' page. The top navigation bar includes 'Home', 'Forms Library', and 'Start a Quote'. The main content area is divided into two columns. The left column contains input fields for 'Applicant' (Test Applicant), 'Applicant Email Address', 'Inception Date', 'Payment Options', and 'Retailer Name' (USLI Home Office). The right column displays 'Insuring Carrier' (United States Liability Insurance Company), 'State' (PA), 'Policy Term' (Annual), 'Entry Date' (02/06/2023), and 'Broker Fee' (50). A 'STATUS: QUOTE' indicator is in the top right. A sidebar on the right shows 'Items To Review' with a 'Finish Eligibility' button. A bottom bar shows 'Premium: \$626.00' and 'Quote Number: MCP023F7808'. Callout letters A-E are placed over specific elements: A over the premium, B over the 'Open Quote Letter' button, C over the 'Finish Eligibility' button, D over the 'Share' button, and E over the 'Chat' button.

Need Help? TEST 123-4567

USLI

Home Forms Library Start a Quote

Search

Summary for Quote Number: MCP023F7808 STATUS: QUOTE

Applicant: Test Applicant  
Please change if incorrect

Applicant Email Address

Inception Date

Payment Options \*

Retailer Name: USLI Home Office

Insuring Carrier: **Admitted** United States Liability Insurance Company

State: PA

Policy Term \*: Annual

Entry Date: 02/06/2023

Broker Fee: 50

Open Quote Letter

Finish Eligibility

Share PDF Chat Call

Summary Assessments Account Information Other

Premium: \$626.00  
\* Additional taxes and fees may apply

Cancel Recalculate Let Us Help

Quote Number: MCP023F7808